



DXN INTERNATIONAL PANAMA SA

Ave. José María Torrijos and Carretera Panamericana Ofibodega No. 26 Tel:
(507) 292-9117 or (507) 292-8177 Email: dxnpanama.sales@dxn2u.com

First evaluation (Existing market)

Minimum and basic requirements to qualify as an applicant in Panama

- 1) Applicant must be at least 18 years old at the time of application.
- 2) The applicant must be a Panamanian citizen.
- 3) Applicant must be an honest DXN distributor and a full-time DXN member.
- 4) Applicant must have minimum Star Diamond (SD) status or higher.
- 5) The applicant must consider a minimum required distance of at least 5 to 10* km to the nearest Authorized Service Center. This must be a real tested distance.

Note: DXN may apply exceptions to the minimum distance requirement of 5 to 10 km when it believes that a Service Center is not complying with its obligations. When this exception applies, DXN will inform the applicant in advance.

- 6) The applicant must have at least 100 - 150 active downlines in their organization belonging to the area.

Note: Active members refer independent distributors who monthly make their qualification scores (30ppv or 100ppv), active event participants, etc. Not just consumers.

- 7) The applicant must have the ability to train and have taken all 6 Basic Training Modules.

The applicant must have the ability to make a minimum product purchase in the amount of B/.10,000 (the first purchase must contain each of the DXN products, promotional packages and as well as the membership kit).

Note: The amount may vary depending on the existence of new products on the market.

- 8) The applicant must not represent any other person in this application.
- 9) The applicant must have no criminal record or debts.
- 10) The applicant must meet all the basic requirements mentioned above.

Required documents:

1. Copy of current Panamanian ID in color.
2. Copy of proof of residence (telephone bill, electricity bill, etc.)
3. A specified letter with all the reasons for opening a Service Center.
4. Service Center Application - first and second evaluation form (request document at DXN Panama headquarters) duly completed. Remember that it must contain the signatures of the applicant and the person recommending the application.
5. A map of the location which should show the nearest banks etc...
6. Internal design with a measurement of each area.
7. Police report valid for one month from the presentation of the documents.
8. Affidavit of address/Notice of Operations.
9. Clear image of the possible place to rent if the application is approved*. Images must be from all areas, example: training area, warehouse area, sales area, etc.
10. Last 6 monthly bank movements, which must demonstrate that you are financially stable and have good cash flow, the amount of which must fluctuate between B/. 5,000 dollars per month.
11. Purchase order indicating the products you wish to purchase in your initial purchase (minimum purchase of B/.10,000).

*The company does not approve or encourage the applicant to rent the place or area prior to the approval or outcome of the application.

Location requirements:

The proposed location should be considered as a potential business, based on the following factors:

- a) Presence of bank offices.
- b) Availability of Telecommunications Company services in the area (telephone and internet providers).
- c) It must be on the first floor in an area with access to a wide street/avenue that allows the dispatch and stowage of merchandise through medium load vehicles, from Monday to Saturday with a minimum of 8 working hours and must comply with the corresponding regional or district regulations.

In addition, the proposed location must be in an area that is considered a center of business activity (for example, an area where various commercial activities take place and ensures a constant influx of public), direct access to public transportation and that allows adequate access to freight vehicles transporting DXN products.

Facilities required:

The proposed Service Center must have the capacity to provide the required basic facilities, listed below.

- 1) Surface of at least 100 m² with space for:

- a. Product display
- b. Sales / Display
- c. Training room/meeting area minimum where you can easily fit a of 50 people.
- d. Warehouse/storage area
- e. Lavatory

2) Must be equipped with:

- a. Telephone, fax, printer and scanner.
- b. Acrylic board (with markers and erasers)
- c. TV/VCD/DVD
- d. Computer with internet access
- e. Product advertising
- f. Chairs
- g. Ventilation system in the sales and training area.
- h. Projector machine

Note: The proposed area will be subject to visual inspection.

DXN reserves the total and absolute right of Approve or reject a Service Center request.

DXN reserves the full and absolute right, at any time, even without prior notice to change, vary or amend or modify the conditions/requirements and whenever necessary.